## QUESITI/ARGOMENTI ACCERTAMENTO CONOSCENZA LINGUA INGLESE

POLLUTION

Environmental pollution is one of the greatest challenges that manufacturing faces nowadays. Some of the negative side effects of many manufacturing processes are: the smoke and other pollutants in the air, the chemical waste into lakes, rivers, seas and oceans and lots of garbage that cannot be recycled anymore.

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NATURE

Today, the importance of preserving nature is making headway in the world of manufacturing. Pollution control devices, the recycling of industrial and consumer waste, the education of consumers concerning avoiding producing waste and garbage are gaining great significance for both the manufacturer and the customer.

MARKETING

What does the term marketing mean? Most people mistakenly identify marketing only with selling. Selling is only the tip of several marketing functions, and often not the most important one. We should also consider advertisement, distribution, right and proper pricing, customer care and satisfaction as part of the whole process.

PREVENTION

People, as well as businesses, need to protect themselves and their families against the financial consequences of untimely death. Life insurance is available for this purpose. The insurance industry also covers people who are temporarily or permanently disabled, paying them substantial sums of money in case of disability.

PROTECTION

What does insurance protect? Insurance provides vital financial protection against risk, loss and misfortune for individuals, their families, the business community and other organizations. People need to protect their property, their homes, their possessions and their cars for feeling themselves sure and protected against risk.

INSURANCE

People need to know that if any of their possessions are damaged or stolen or lost they will be compensated. By taking out an insurance policy they cover a possible future misfortune. Insurance is often taken out as a precaution rather being a response to the requirement of the law, as it is in the case of vehicles circulation.

7 THEFT

I need to report a theft that occurred in my home the night of July the 23rd 2020. My family and I were in the house that night and knew nothing about the theft until 7.00 a.m. in the next morning (the 24th), when we noticed that the kitchen window was open. We realized that some objects were missing and called the police at once.

COMPUTERS

When we talk, read, think or write about computers we refer to digital computers, which are devices designed to process and store numerical information. The wide range of software available nowadays makes it possible for the user to exploit the computer for a variety of functions not only concerning work but also for free time.

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**FINANCE** 

Finance is a body of facts, principles and theories dealing with the raising and using of money by individuals, businesses and governments. The primary role of the financial system in the economy is to aid the transformation of savings into investments which are capable to guarantee a capital gain without any evident loss.

10 ENGLISH

The popularity of English is not just due to British colonialism or American economic might. It is also the relative simplicity of the language structure and its vast vocabulary that has contributed to making it the most widespread language today all over the world. English is the official language of lots of different communities.

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CONTAINER

A container is a huge case of wood and metal, or plastic, or steel, in which things are put in bulk, so that loading is easier, faster and cheaper. There are also tank containers for liquid and refrigerators containers for perishable goods. You can see lots of containers in harbours of cities which stand in front of the sea like Leghorn.

12 SALE

A contract of sale is an agreement and an engagement between two parts, the seller and the buyer, concerning the quality and quantity of the goods sold, their price, and the conditions and time of delivery and payment. Nowadays lots of contracts of sale are stipulated in apposite websites thanks to internet diffusion.

13 EXECUTION

Once the deadline for payment has passed and no appeal has been lodged or no payment of the reduced amount has been made, the notification shall be enforceable for an amount equivalent to half the maximum penalty prescribed by law, included proceedings costs and surcharge (art. 203 of the Road Traffic Code).

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**ZTL** 

A ZTL (Limited Traffic Zone) is a restricted area in the city center where only authorized vehicles can enter and park. This area is usually protected by cameras which check entering vehicles and recognize unauthorized ones. Authorized vehicles are mostly inhabitants' cars, or vehicles for public services as taxis, buses, police.

APPEAL

As an alternative to appealing to the Prefect, if the reduced amount in the cases where it is allowed has not been made, the interested party may appeal to the Justice of Peace, within thirty days from the notification by a registered letter with acknowledgement of receipt. The Appeal must be written only in Italian language.

16 LOAN

If the bank gives a person a certain loan he has asked for, he will be able to put down the deposit on the new house he hopes to buy. If, instead, the bank does not give him the loan, he will have to continue living in his rented flat, until he has new conditions to propose and to show as warranty to the bank to obtain the loan.

17 FLUENCY

What must you do if you want to speak English well? The first thing is that you should study a little every day. Then it is a good idea to read English as much as possible, and to listen to people speaking English the more than you can. If you do these simple things you needn't worry about your next visit to England or to Ireland.

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**BROKER** 

A broker acts as an agent to people who want to invest: he advises investors on the choice of securities and the best moment to buy or sell on his client's behalf. For this he gets a commission from his client and is directly responsible for the transactions he carries out for his client. If you have a good broker you can increase your capital

19 COVID

How do you protect yourself and the others from Covid 19 while travelling this summer? Book tickets and use check-in online to avoid queues, respect social distancing specially indoor, wear face masks. Even though most of Europe is open to tourists, Covid 19 could still impact your travel plans. Take care of you and others.

20

BVVIK

The essence of banking has its origin in the market places where early bankers transacted their business at a bench or banco. In a few words the essence of banking was the safe keeping of deposits, making payments on behalf of depositors and lending money. Banking today has developed into a varied trade grown online.

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SEIZURE

You have infringed the traffic law; your vehicle is not insured. We checked your car policy deadline: it was about three months ago. The car has to be seized. To get it back you have to apply to the Police Office of Pisa after the vehicle has been provided with an insurance policy which has a validity of six months at least.

22 SPEED

Speed limits can be variable depending on the country and sometimes even differ from one state or province to another (in particular in the United States or Canada). You cannot exceed 112 on British motorways, and you can drive at 140 on Bulgarian motorways. With no speed limits on several motorways, Germany stands out.

23 INSOLVENCY

When a firm cannot pay its debts to its debtors it is insolvent. If the insolvency is declared by a court of law, it is called bankruptcy. This terms has ancient roots: it comes from the Italian language "bancarotta" because in the Middle Ages when bank failed, the benchers and counters used by them were generally broken.

24 TRAFFIC

The convention on Road Traffic, commonly known as the Vienna Convention, is an international treaty designed to facilitate international road traffic and to increase road safety for drivers by establishing standard traffic rules among the contracting parties. It came into force on 21st May 1977 and it is still a valid support for drivers.

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ALCOHOL

Drink driving policies are necessary to prevent alcohol abuse for drivers but sometimes are extremely different from one country to another. In many parts of the world, driving after having drunk even a single drop of alcohol is totally forbidden. This law particularly applies in Czech Republic, Hungary, Qatar, Tunisia.

26 DRIVING

In our country we drive on the right, but not in UK. UK is not the only country where driving on the left hand side of the road is the rule. Though the majority of the world population drives on the right, people drive on the left in more than seventy English speaking countries as Australia, Ireland, India, Kenya, New Zealand and Thailand.